

# Curriculum Vitae

## José Mata

### 1 Contact information

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### 2 Education

- Doctor in Economics and Management, Minho University, 1991.
- Bachelor in Economics, de Lisbon Technical University, 1984.

### 3 Positions

#### 3.1 Current position

- Professor of Strategy, School of Economics and Management, New University of Lisbon, since 2000.

#### 3.2 Previous positions

- President, National Statistical Institute of Portugal, 2003 – 2005.
- Associate Professor of Economics and Management, School of Engineering, Technical University of Lisbon, 1998 - 2000.
- Economist, Research Department, Bank of Portugal, 1992 - 1999.
- Adjunct Associate Professor, 1993-1996, Adjunct Assistant Professor 1992-1993, School of Economics and Management, New University of Lisbon.
- EC Visiting Fellow, London Business School, 1994-1995.
- Adjunct Assistant Professor 1992-1993, Assistant Professor 1991-1992, Teaching Assistant 1985-1991, School of Economics and Management, Minho University.

### 4 Publications

#### 4.1 Articles in peer reviewed journals

- “Founding Conditions and the Survival of New Firms” (with Paul A. Geroski and Pedro Portugal), *Strategic Management Journal*, forthcoming

- “Counterfactual Decomposition of Changes in Wage distributions Using Quantile Regressions ” (with José A. F. Machado), *Journal of Applied Econometrics*, 20, 445–465, 2005.
- “Patterns of Entry, Post-Entry Growth and Survival: A Comparison Between Domestic and Foreign Owned Firms” (with Pedro Portugal), *Small Business Economics*, 22, 282–298, 2004.
- “On the Evolution of the Firm Size Distribution: Facts and Theory” (with Luís Cabral), *American Economic Review*, 93 (4), 1075–1090, 2003.
- “The Survival of New Domestic and Foreign Owned Firms” (with Pedro Portugal), *Strategic Management Journal*, 23 (4), 323-343, 2002.
- “Earning Functions in Portugal 1982-1994: Evidence from Quantile Regressions” (with José A. F. Machado), *Empirical Economics*, 26(1), 115-134, 2001.
- “Box-Cox Quantile Regression and the Distribution of Firm Sizes” (with José A. F. Machado), *Journal of Applied Econometrics*, 15(3), 253-274, 2000
- “Closure and Divestiture by Foreign Entrants: The Impact of Entry and Post-Entry Strategies” (with Pedro Portugal), *Strategic Management Journal*, 21 (5), 549–562, 2000
- “Markets, Entrepreneurs and the Size of New Firms” *Economics Letters*, 52(1), 89-94, 1996.
- “Firm Start-Up Size: A Conditional Quantile Approach” (with José A. F. Machado), *European Economic Review*, 40(6) 1305-1323, 1996
- “Business Conditions and Business Starts” *International Journal of the Economics of Business*, 3(3), 295-305, 1996
- “Small Firm Births and Macroeconomic Fluctuations”, *Review of Industrial Organization*, 11(2), 173-182, 1996
- “The Survival of New Plants: Start-up Conditions and Post-Entry Evolution” (with Pedro Portugal and Paulo Guimarães), *International Journal of Industrial Organization*, 13(4), 459-482, 1995
- “Firm Growth During Infancy” *Small Business Economics*, 6(1), 27-40, 1994
- “Life Duration of New Firms” (with Pedro Portugal), *Journal of Industrial Economics* 42(3), 227-246, 1994, reprinted in: Storey, D. (ed.) *Small Business: Critical Perspectives on Business and Management*, Routledge, 2000 and in Audretsch, David B. and Steven Klepper (eds.) *Innovation, Evolution of Industry and Economic Growth*, Edward Elgar, 2000
- “Firm Entry and Firm Growth” *Review of Industrial Organization*, 8(5), 567-578, 1993.
- “Entry and Type of Entrant: Evidence from Portugal”, *International Journal of Industrial Organization*, 11(1), 101-122, 1993.

## 4.2 Chapters in edited volumes

- “Gibrat’s Law”, in *The New Palgrave Dictionary of Economics*, Eds. Steven N. Durlauf and Lawrence E. Blume, Palgrave Macmillan, 2008, The New Palgrave Dictionary of Economics Online, Palgrave Macmillan. DOI:10.1057/9780230226203.0641.
- “Technological Intensity, Demand Conditions and the Longevity of Firms” (with Pedro Portugal), in Audretsch, D. and A. R. Thurik (eds.) *Innovation, Industry Evolution and Employment*, Cambridge University Press, 1999.
- “Competition Policy in Portugal” (with Pedro P. Barros), in Martin, S. (ed.) *Competition Policies in Europe*, North-Holland, 1998.
- “Sunk Costs and the Dynamics of Entry in Portuguese Manufacturing” in van Witteloostuijn, A. (ed.) *Market Evolution: Competition and Cooperation Across Markets and Over Time*, Dordrecht, Kluwer Academic Publishers, 1995
- “Small Firms in Portuguese Manufacturing Industries” in Audretsch, D. e Z. Acs (eds.) *Small Firms and Entrepreneurship: An East-West Perspective*, Cambridge, Cambridge University Press, 1993.
- “Concentration and Competitive Dynamics” in Amaral, J.; D. Lucena e A. Mello *The Portuguese Economy Towards 1992*, Norwell, Kluwer Academic Publishers, 1992.
- “Sunk Costs and Entry by Small and Large Plants” in Geroski, P. e Schwalbach, J. (eds.) *Entry and Market Contestability: An International Study*, Oxford, Basil Blackwell, 1991.

## 4.3 Textbook (in Portuguese)

- “Economia da Empresa” (Managerial Economics), Fundação Calouste Gulbenkian, 2000, xxii+598 pages, 5th edition 2009.

## 5 Impact of research

Citations in the Social Science Citation Index: 480, h-index: 11

## 6 On-going research

### 6.1 Manuscripts

- “Preference for Skew in Lotteries” (with Thomas Astebro and Luís Santos Pinto), January 2009
- “Reacting to Performance in International Markets: The Rigidity and Learning Paradox” (with Luís Lages), April 2009
- “The Termination of International Joint Ventures” (with Pedro Portugal), July 2007
- “Borrowing Patterns, Bankruptcy and Voluntary Liquidation” with (António Antunes and Pedro Portugal), April 2007

## 7 Professional leadership

- Editorial Boards *Portuguese Economic Journal*, 2000 - , *International Journal of Industrial Organization*, 1995 - 2005, *Small Business Economics*, 1995 - 2006.
- Guest Editor: *International Journal of Industrial Organization*, special issue on “The Evolution of Markets”, 19(7), July 2001 (with Paul Geroski), *International Journal of Industrial Organization*, special issue on “The Post-Entry Performance of Firms”, 13(4), December 1995, (with David Audretsch)

## 8 Recent presentations (since 2007)

### 8.1 Invited presentations

- HEC, Paris, Workshop on Entrepreneurial Entry, September 2009.
- Japanese Fair Trade Commission, Tokyo, keynote speaker at the International Symposium on The role of Competition Policy in Promoting Entry and Industry Dynamics, January 2009.
- Hitotsubashi University, Tokyo, Conference on Post-entry performance of firms: Survival, innovation and growth, January 2009.
- Portuguese Catholic University, Workshop Frontiers in entrepreneurship research: The interplay of the entrepreneur and the firm over their life cycles, January 2009.
- University of Huelva, Spain, Workshop on Entrepreneurship Statistics, November 2008.
- United Nation University - MERIT, Maastrich, Workshop 'Internationalisation of Chinese and Indian firms'. September 2008.
- London School of Economics, February 2008.
- Warwick Business School, February 2008.
- University of Essex, February 2008.
- University of Michigan, June 2007.

### 8.2 Conferences

- European Association For Research in Industrial Economics, Ljubljana, September 2009.
- DRUID (Danish Research Unit on Industrial Dynamics) Summer Conference, Copenhagen, June 2009.
- Academy of Management, Anaheim, August 2008.
- Academy of International Business, Milan, June 2008.
- European International Business Association, Cataria, December 2007.

- Strategic Management Society, San Diego, October 2007.
- European Association for Industrial Economics, Valencia, September 2007.
- Danish Research Unit in Industrial Dynamics (DRUID), Copenhagen, June 2007.
- Lisbon-MIT Workshop on Entrepreneurship, June, 2007.

### **8.2.1 Organization of Conferences**

- Member of the Program Committee, European Association for Research in Industrial Economics (EARIE) conference, Ljubljana, 2009
- Program co-organizer, Lisbon-MIT Workshop on Entrepreneurship, June, 2007.

## **9 Current teaching**

- Business Economics (MBA), Lisbon MBA
- Competitive Strategy (MBA and Masters), Nova
- Pricing Strategies (Masters), Nova
- Introduction to Business (undergraduate), Nova.

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